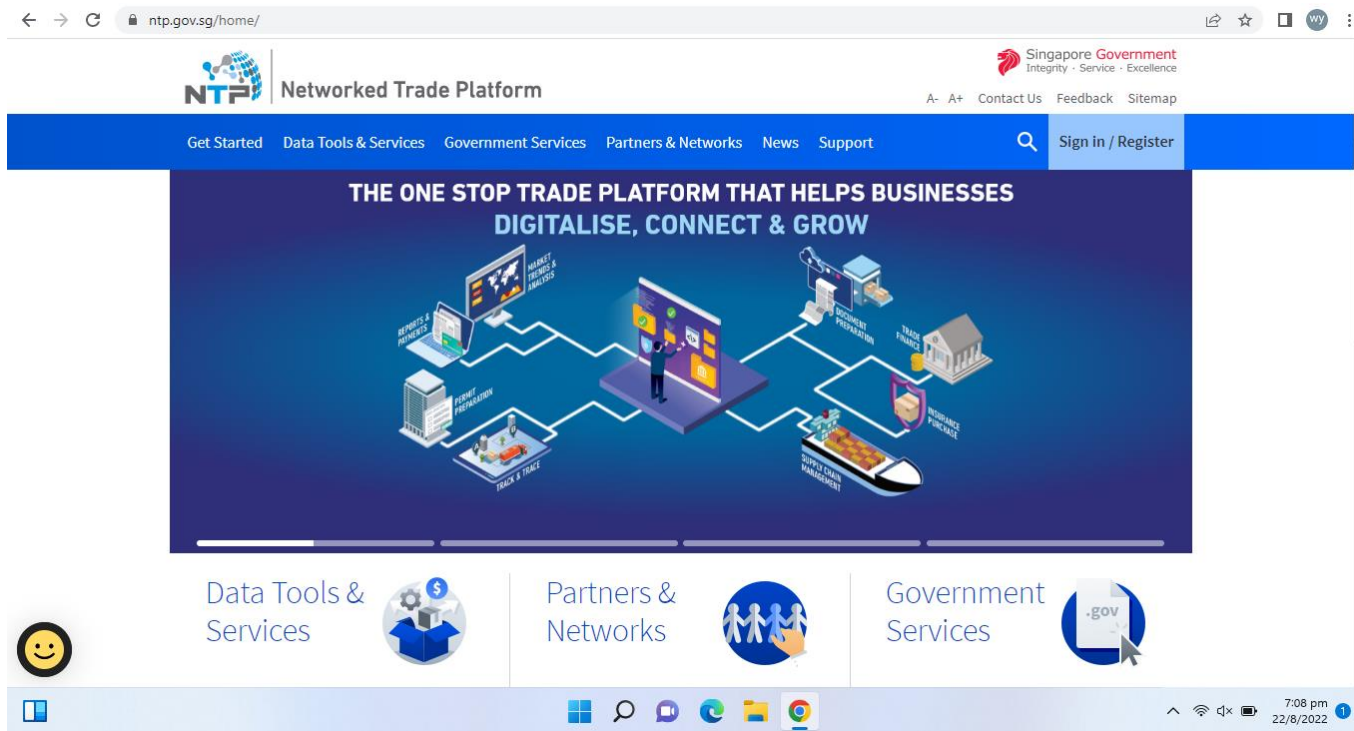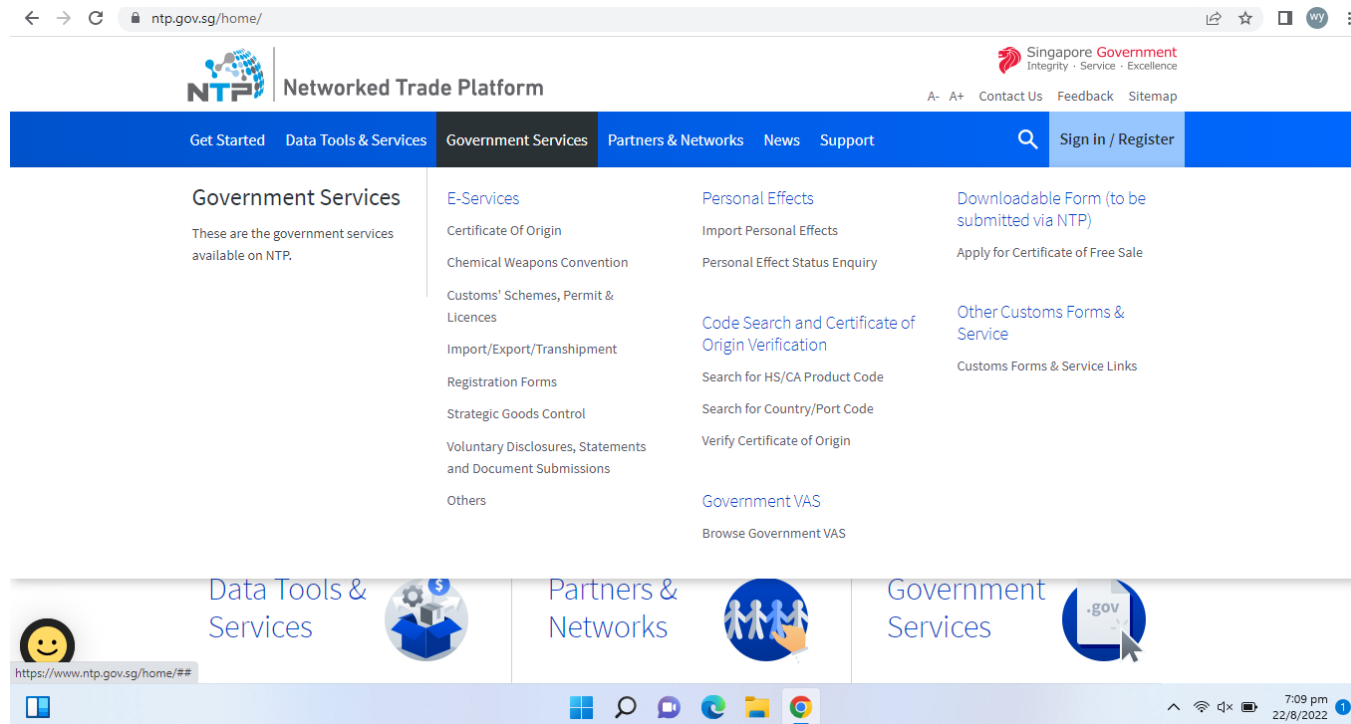# Facilitating Trade Through the Networked Trade Platform (NTP)

The Networked Trade Platform

- Launched in 2018

- Close to 6,000 user companies

- Over 50 B2B Trade-Related Services

- Close to 20 Customs e-Services, and growing

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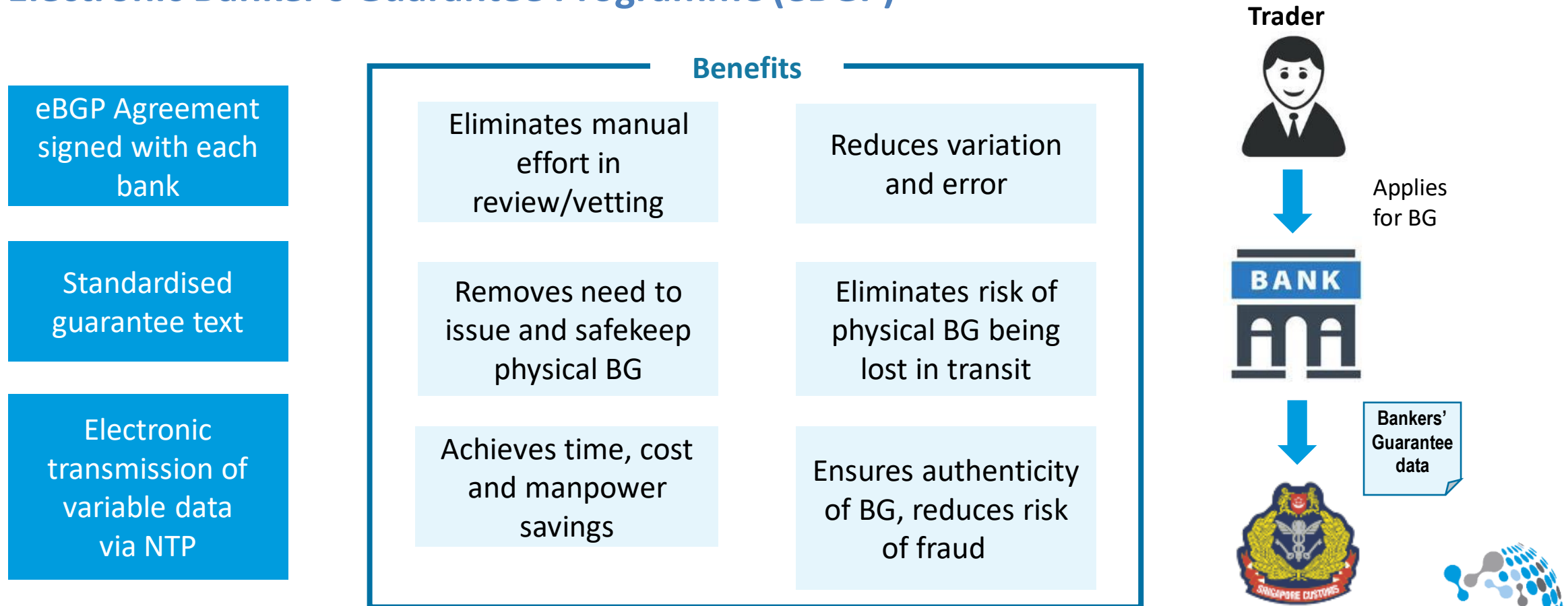# Facilitating Trade through Government-to-Government Digital Connectivity

Electronic exchange of Preferential Certificate of Origin (PCO) and Certificate of Non-Manipulation (CNM) between Singapore and China

1 Established under the China-Singapore FTA Upgrade negotiation concluded in Nov 2018

2 Allows for the electronic exchange of PCO and CNM between Singapore Customs and China's General Administration of Customs

3 Eliminates the need for hardcopy PCO or CNM to be dispatched overseas, enabling companies to enjoy savings in cost and time

Singapore   **China**

eCO   eCNM
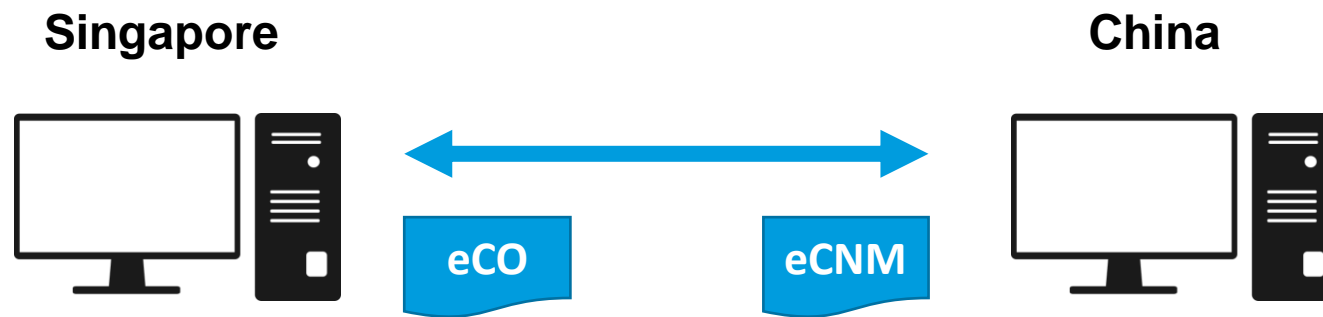
Facilitating Trade through Digitalisation of Business to Government Interactions

Electronic Banker's Guarantee Programme (eBGP)

Trader

eBGP Agreement signed with each bank

Standardised guarantee text

Electronic transmission of variable data via NTP

Benefits

Eliminates manual effort in review/vetting

Reduces variation and error

Removes need to issue and safekeep physical BG

Eliminates risk of physical BG being lost in transit

Achieves time, cost and manpower savings

Ensures authenticity of BG, reduces risk of fraud

Applies for BG

BANK

Bankers' Guarantee data

NTP
Networked Trade Platform

Facilitating Trade through Government Data Services

Trade Finance Compliance Service

Addresses the **information gaps** faced by banks, such as:

- Industry price for non-commodity goods (e.g. garments, shoes)
- Historical export price of a product by a specific SME that is new to bank
- Customers' claims that they have a valid import permit (for release of payment to supplier)
- That goods exported are not military goods
- Who is the ultimate end-user of the goods as declared to Customs (i.e. not sanctioned by bank)
- That "dual-use" goods have been approved by Customs for export

Banks

TFC leverages on Government trade data to facilitate and enhance Bank's compliance with regulatory requirements

NTP
Networked Trade Platform

Today's trade processes are fraught with challenges

International trade
typically involves up to:

25
parties with at least

30-40
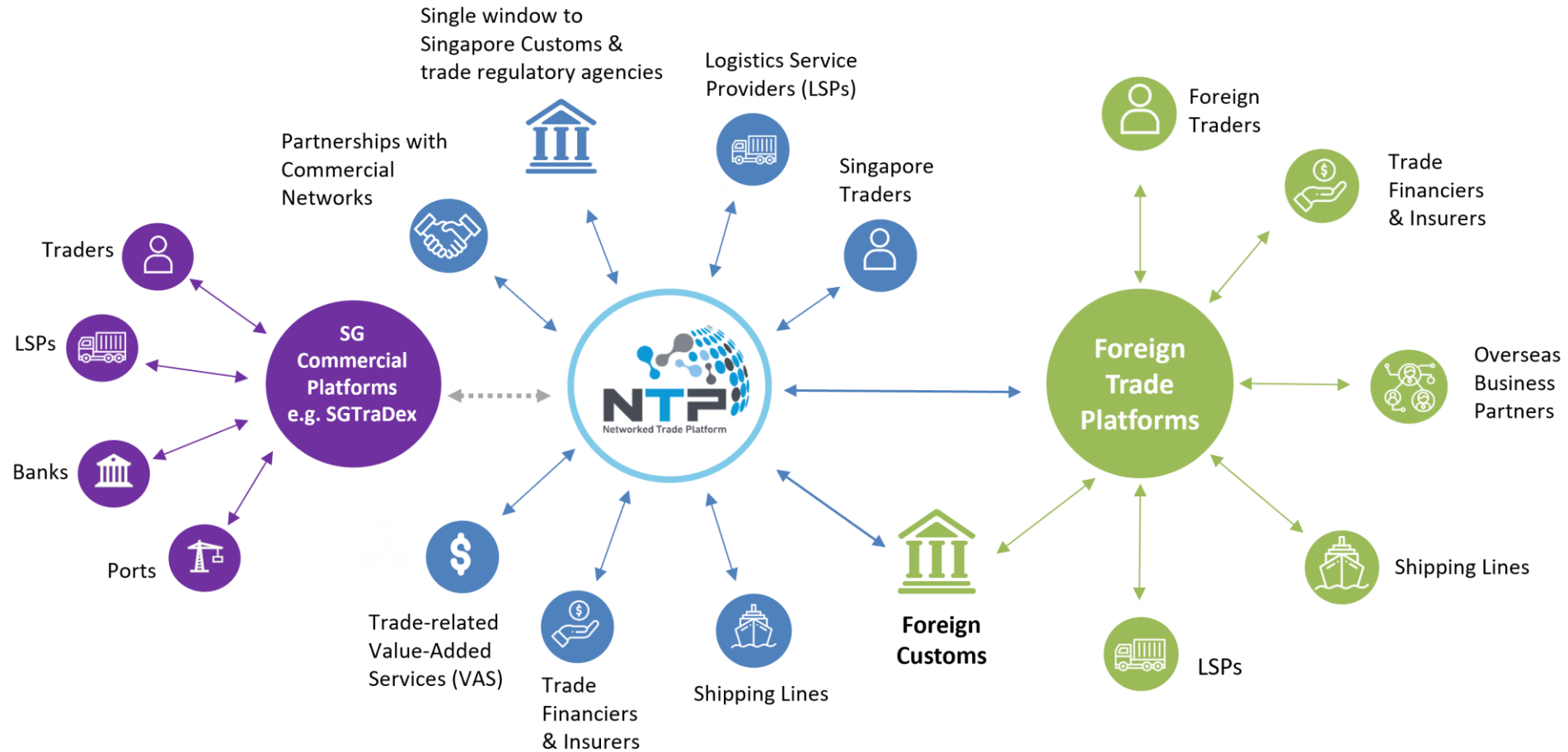trade documents generated **and**

60-70%
of information manually re-entered at least once

Manufacturing

Export

Import

Retail

Advance Shipment Notification Invoices

B/L, MAWB, Export Docs

PO, DO, Invoices

Cargo Manifest

Shipping Instr Export Docs DG MSDS

Freight Forwarder

Consumers

POS triggered replenishment

VA Services

Freight Forwarder

Inbound DO

Manufacturer

Consignee Distribution Centre

Retailers

Suppliers

Terminals

Terminals

Permits, COO

Manufacturing

Cargo Insurance

Invoices, Payment

Permits, COO

Manifest Reconciliation

LC Request

Manufacturer

Invoice Financing

Insurance

TRADENET

Customs

Customs

Bank

Re-export

Bank

Controlling Agencies

Controlling Agencies

Letter of Credit B/L

Freight Forwarder

◀----▶ Hardcopy/Email/Fax/Phone

◀——▶ Electronic Data Exchange

NTP Networked Trade Platform

Opportunities in Trade Digitalisation, Trade Facilitation

The Singapore government serves as a neutral facilitator and convener for the NTP – an open and not-for-profit platform
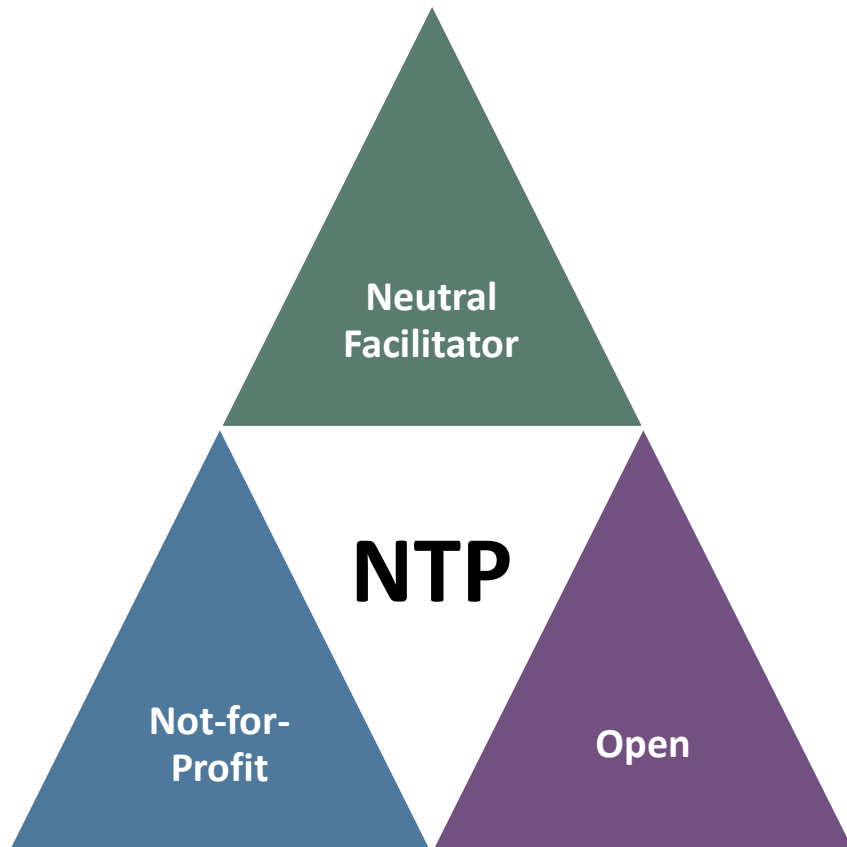
GOVERNMENT AS NEUTRAL, NON-COMMERCIAL "FACILITATOR" & CONVENER

- Provide utility layer with basic functionalities
- Provide enabling eco-system environment, legal framework & data governance
- Bring various stakeholders together to collaborate (e.g. Trade Finance)

OPEN

- Enable participation from private sector service providers
- Non-exclusivity

NOT-FOR-PROFIT

- Lower cost of digitalisation, adoption and usage of the NTP
- Focus on wide spread adoption and deep usage
- Support competitive pricing among service providers

Government Taking the Lead - NTP's Strategic Focus Areas

- **Focus Area #1**: Enhance Government to Government Digital Connectivity to facilitate trade clearance processes (G2G)
    - Collaborations with partner countries to identify use cases and build cross-border digital connectivity
    - Enabling re-use of data resulting from cross border digital connectivity to facilitate digital trade
- **Focus Area #2**: Streamline Business to Government (B2G) processes
    - Streamline and Digitalise Business to Government processes for transactions
    - Explore trade-related processes (upstream/downstream) of traders' transactions with Government to facilitate and enhance traders' compliance with other regulatory requirements
- **Focus Area #3**: Develop data services using trusted government data
    - Facilitate and enable the use of Government trade data for re-use and better decision making
    - Enhance traders' compliance with other regulatory requirements

www.ntp.gov.sg